

MANUFACTURING IN SOUTH AFRICA – OPPORTUNITIES & ROADBLOCKS FOR PHARMACISTS

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3rd NATIONAL PHARMACY CONFERENCE
3-5 OCTOBER 2019
SUN CITY, SOUTH AFRICA



IS THIS A DEAL FOR PHARMACISTS?

- SA – One of the worst disease burdens globally
- Widening trade deficit – Bad country metrics
- Lack of policy cohesion and low incentives
- Security of supply and OOS considerations

Does it make sense?



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MAKING THE DEAL FUNCTIONAL – THE CASE FOR LOCAL MANUFACTURE

- Government support for local manufacturers
 - Designation
- Tailored/Customised incentives/Allowances
- Role of SAHPRA
- Level playing fields
- UVP – Clever BOS Plan



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**EVERY SUCCESSFUL BUSINESS
STARTS WITH TREPIDATION, BUT
WITH A UNIQUE IDEA.**

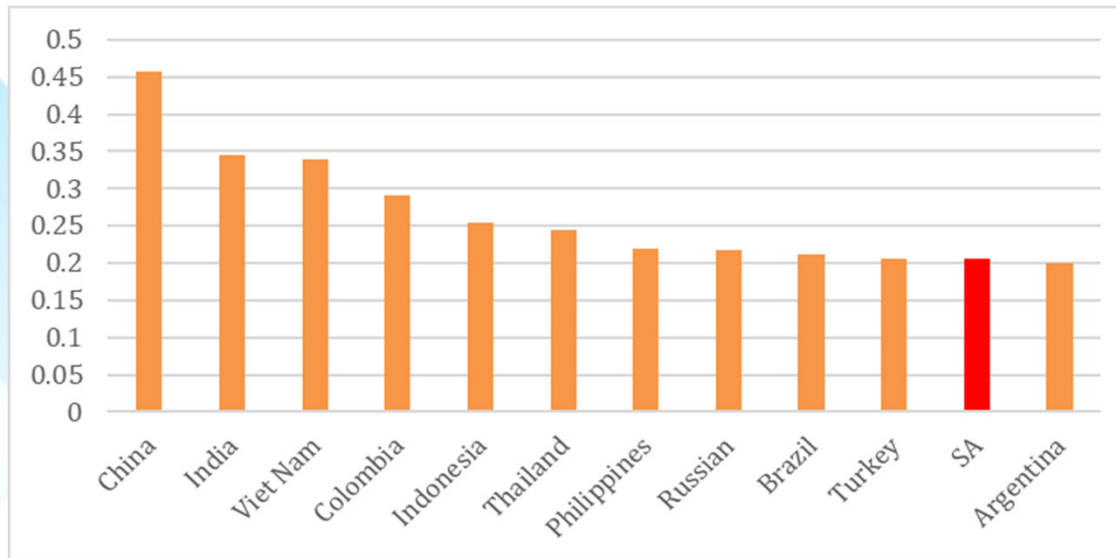


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THE CASE FOR LOCALIZATION AND LOCAL PROCUREMENT

Figure 1: Manufacturing Gross Fixed Capital Formation to GDP ratio, 2014



Source: FAO and PAIRS



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MACRO LEVEL RESULTS FROM A 10% INVESTMENT IN MANUFACTURING

Diagram 1: Macro level results from a 10% invest in manufacturing



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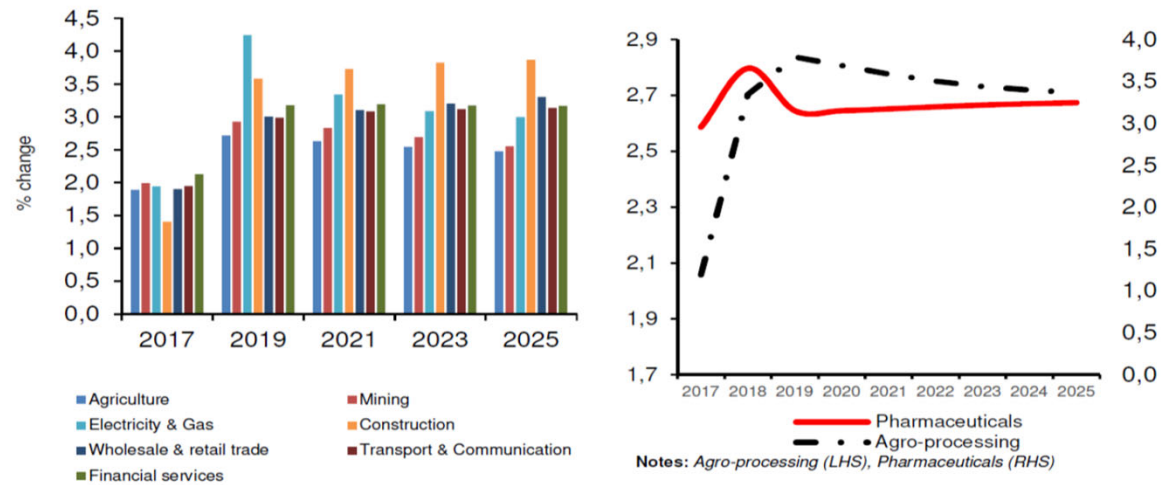


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PROJECTED SECTORAL OUTPUT GROWTH FROM A 10% INCREASE IN INVESTMENT IN MANUFACTURING

Figure 1: Projected Sectoral output growth from a 10% increase in investment in manufacturing (LHS) and Projected Output growth for the agro-processing and pharmaceutical sub-sectors (RHS) from a 10% increase in investment



Source: PAIRS



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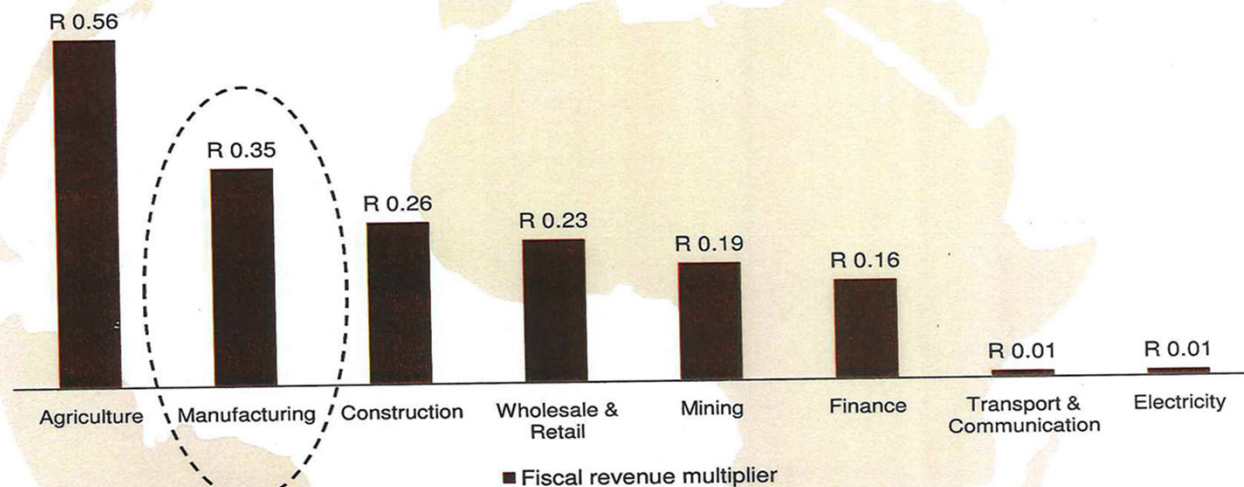
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A R1 investment in manufacturing results in a R0.35 increase in fiscal revenue



Source: PAIRS



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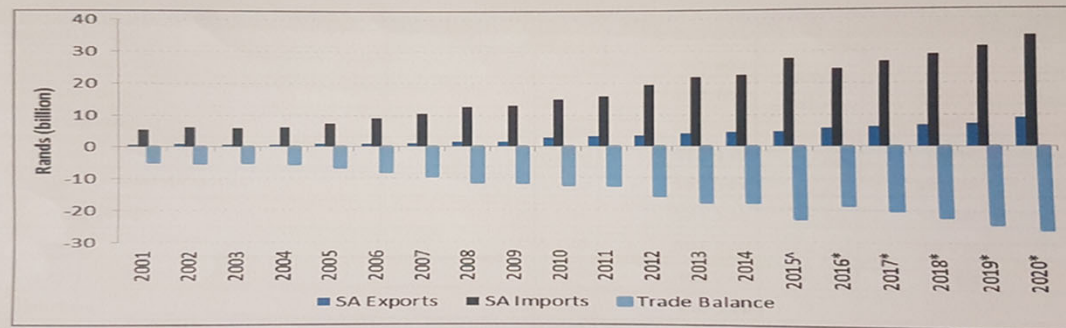
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South Africa's Trade in Pharmaceutical Products



- Note: ^a BMI Forecasted Values
- ^b Quantec values
- It is evident that imports are five times more than exports, thus the huge deficit in the pharmaceutical trade

Data Extracted from: Trade Map, 2016; Quantec, 2016; BMI 2016a & BMI 2016b



the dti
Department:
Trade and Industry
REPUBLIC OF SOUTH AFRICA



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QUESTIONS



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THANK YOU!



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